

“FROM THE SMALLER POWERSTACK TO THE LARGEST POWERTITAN, WE CAN COVER ALMOST EVERY STORAGE SCENARIO”



At Intersolar Europe 2026, Sungrow presented its wide range of BESS solutions for all segments of the photovoltaic industry. Meng Yang, the company's VP of Distribution for Europe, explained the key factors that keep the company at the forefront of this segment and the features of its solutions, as well as his vision for the growth of the energy storage market.

Meng Yang
VP Distribution Europe

SUNGROW
Clean power for all



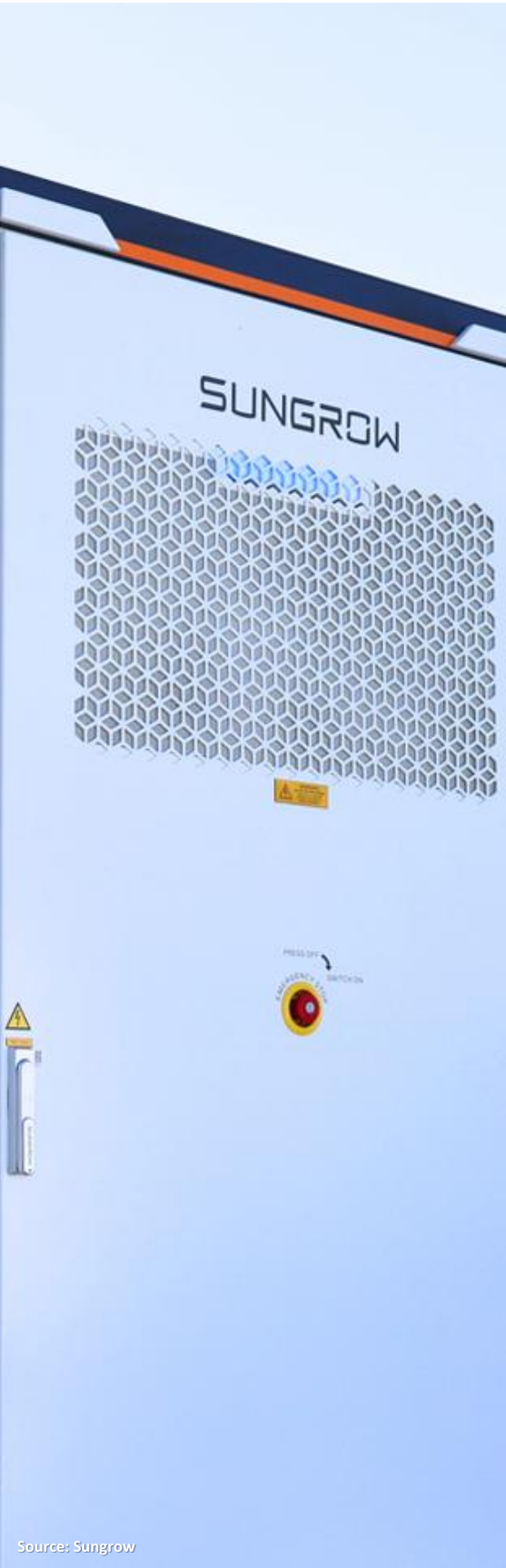
Sungrow offers a comprehensive portfolio of C&I energy storage solutions. What differentiates these systems from other solutions currently available on the market?

First of all, I think our biggest strength is **the trust we have built with our customers** through a very mature customer network. This gives customers confidence when choosing Sungrow's solutions.

At the same time, we offer highly competitive four-hour storage systems for long-duration applications. We also have PowerTitan, which has already been widely deployed in utility-scale energy storage projects. However, many C&I projects are also in the range of 20 MWh to 50 MWh, and for those applications PowerTitan is an excellent solution.

From the smaller PowerStack to the largest PowerTitan, we can cover almost every storage scenario.





Which use cases does your C&I solution support?

There are several important applications, such as backup power and peak shaving.

However, I would especially highlight **backup solutions**. Over the last two or three months, we have delivered a large number of PowerStack systems to support backup applications.

Can your systems integrate with third-party EMS and SCADA platforms?

Yes. This is one of the most common scenarios we see in the C&I energy storage market.

During the past year we have successfully integrated our systems with more than 50 third-party EMS providers, enabling smooth communication between our equipment and their platforms.

We believe this is **extremely important** because EMS integration is becoming the trend for the future. If manufacturers cannot work with third-party systems, they risk losing opportunities in the market.

What are the battery warranty terms and expected lifetime?

Our standard battery warranty is five years, and we also offer warranty extensions for an additional five years.

Today, five- and ten-year warranties are the most common options implemented across Europe. Some customers are already asking for even longer warranty periods, such as 15 or 20 years, but this is much more challenging because C&I applications operate in very different environments compared to utility-scale projects.

We are continuing to study these scenarios to determine how we can support longer warranty periods in the future.

